

# The Ukraine conflict as a terms-of-trade shock for Japan

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See Appendix A-1 for analyst certification, important disclosures and the status of non-US analysts.

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The Ukraine conflict is not the cause of all of the recent deterioration in Japan's terms of trade.

Nevertheless, it is undeniable that sharp rises in prices are triggered by concerns about the supply of primary products, for which Russia and Ukraine account for a large share of the global market.

We believe the deterioration in terms of trade under the Ukrainian conflict will have material impact on the Japanese economy on multiple fronts and will have important implications for the future of the economy.

The impact of the change in Japan's terms of trade on prices and inflation

The relationship between changes in Japan's terms of trade and its balance of payments



The impact of the change in Japan's terms of trade on prices and inflation

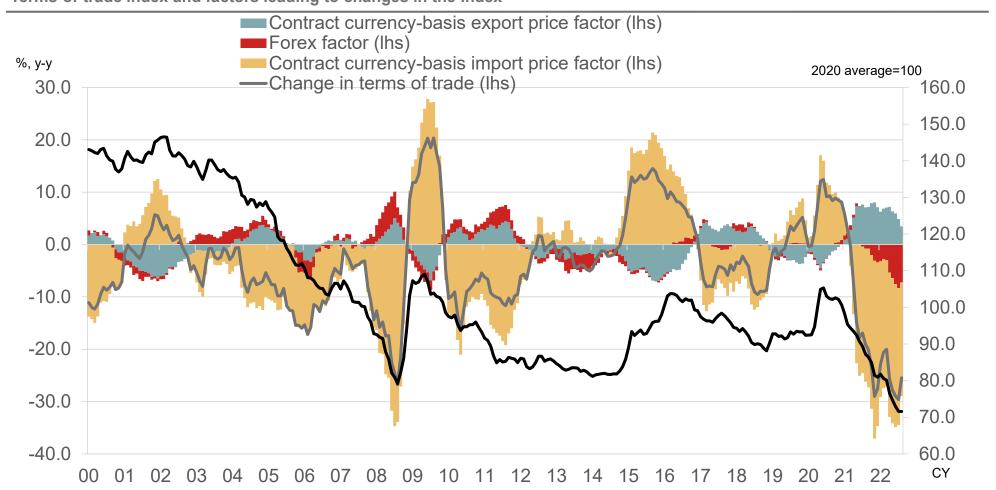
The relationship between changes in Japan's terms of trade and its balance of payments

# Changes in Japan's terms of trade: current situation and distinguishing features



In the recent phase of deterioration in Japan's terms of trade, 'forex factor' has made a relatively larger contribution to this deterioration than in a historical standard

Terms-of-trade index and factors leading to changes in the index

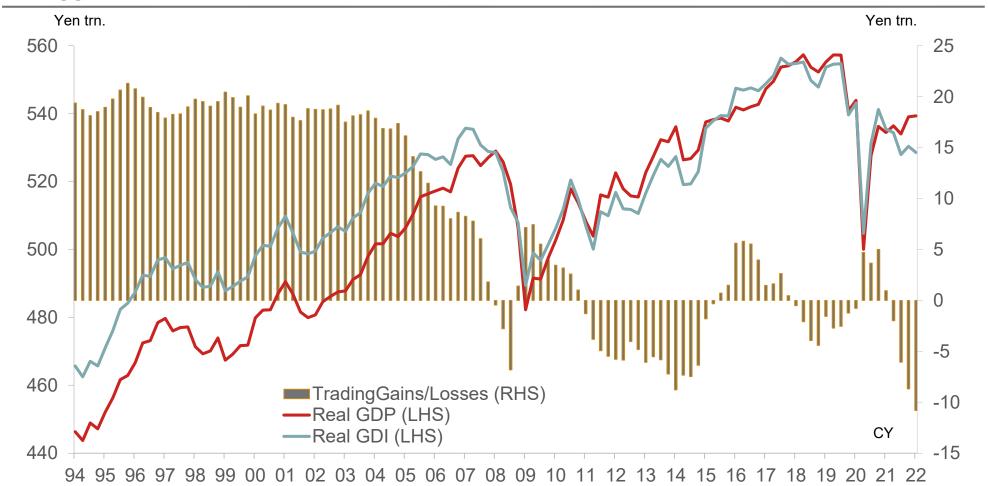


# Changes in Japan's terms of trade: a huge loss of value added



A trading loss caused by the deterioration in terms of trade amounts to as much as ¥15.5trn in Q2 2022, around 2.8% of Japan's real GDP

### **Trading gains/losses**





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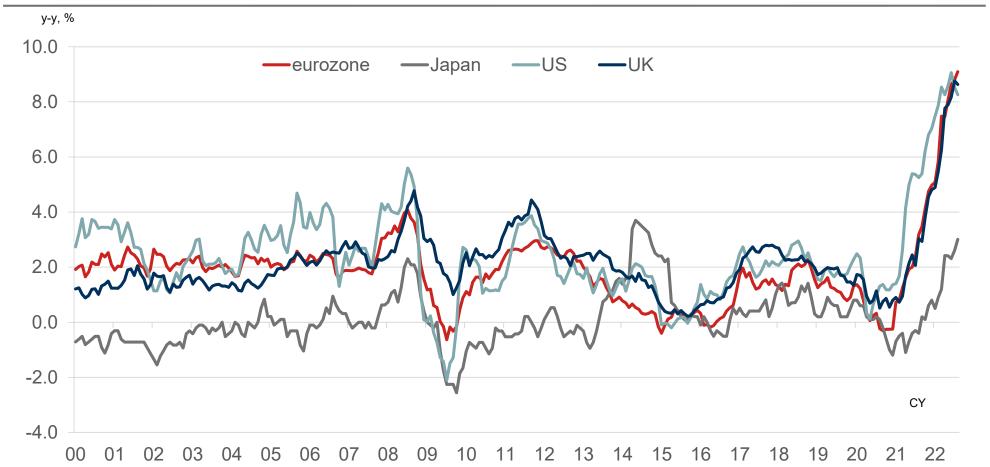
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## A simple comparison of headline inflation

Japan's inflation is still seriously lagging behind other major economies of developed countries

Y-y change in CPI in MEDCs (all-items basis)

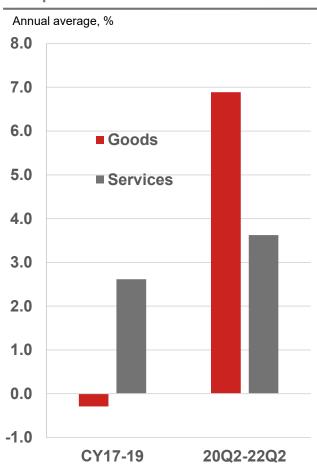




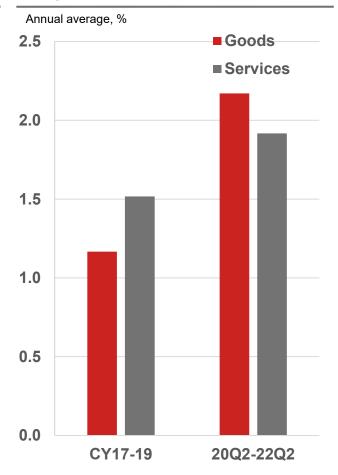
## Where the difference in inflation lies

## ■ Major difference between Japan and other DM lies in service inflation...

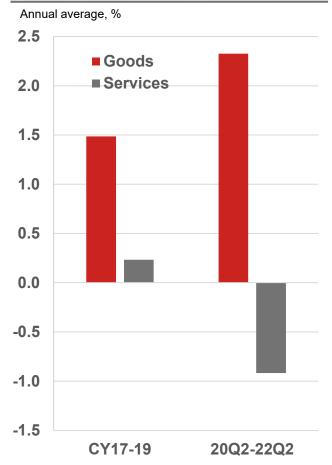
Comparison of change in CPI before and after pandemic—US



Comparison of change in CPI before and after pandemic—eurozone



Comparison of change in CPI before and after pandemic—Japan





# An analysis of inflation in Japan by stage of demand

...reflecting a weaker path through cost in upstream area

Y-y change in prices by goods/services category and stage of demand (Y-y change in Apr-Jun 2022 average)

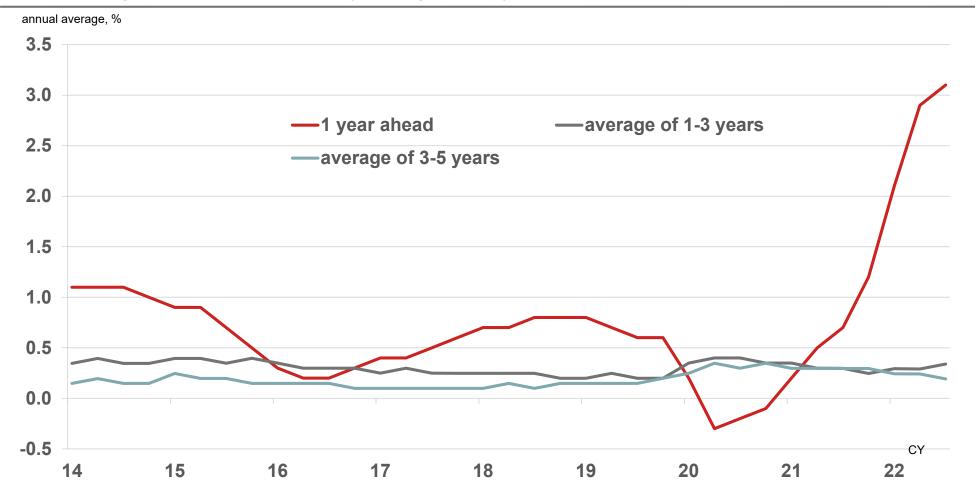
		Domestic goods	Import goods	Services
Intermediate demand	Stage 1	10.3	80.9	2.0
	Stage 2	18.8	82.4	2.6
	Stage 3	12.5	38.1	3.0
	Stage 4	9.9	21.1	2.6
Final demand (excluding exports)		4.7	17.3	0.2

# Any changes in pricing behavior of Japanese enterprises?



While they rushed into price revisions recently, Japanese enterprises are still reluctant and cautious in raising their selling prices in the longer time horizon

**Outlook for Output Prices in the BOJ Tankan (All-enterprise basis)** 

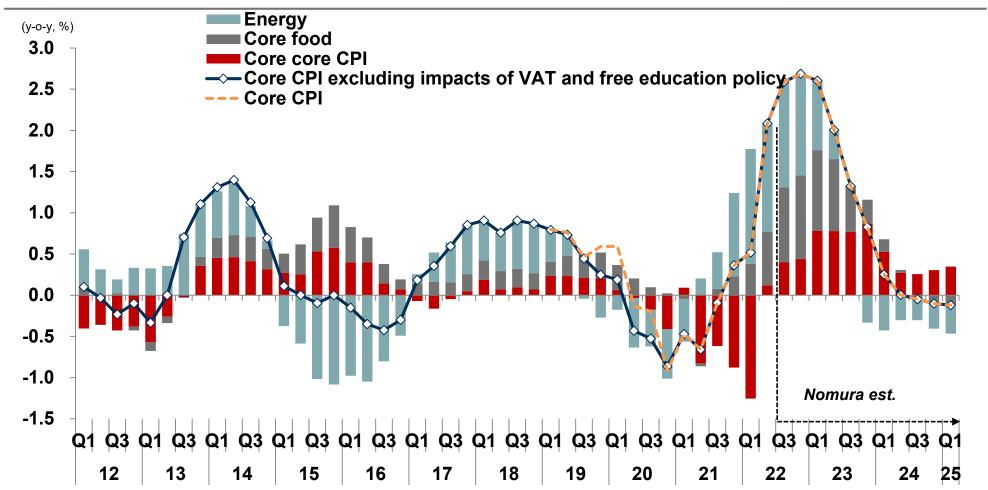




## We still maintain 'discouraging' view for Japan's inflation

We do not expect Japan's inflation to meet BOJ's 2% goal in a sustainable manner

#### Nomura's Core CPI inflation forecasts





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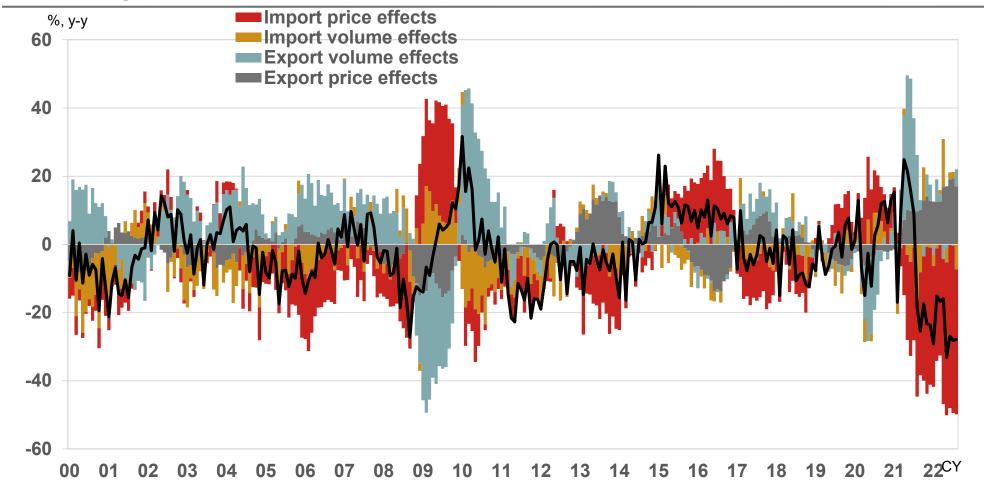
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## Terms-of-trade shock and external balances

## We see less volume effects offsetting the deterioration in trade balance

### Factors affecting the trade balance

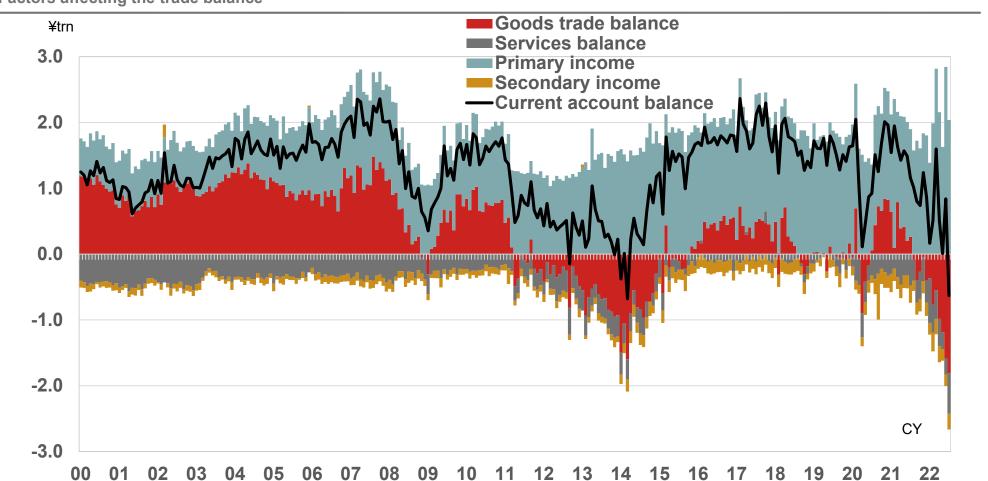




# The current account balance still staying in surplus

The reason for the widening gap between the trade and current account balance is the size of the primary income surplus

Factors affecting the trade balance





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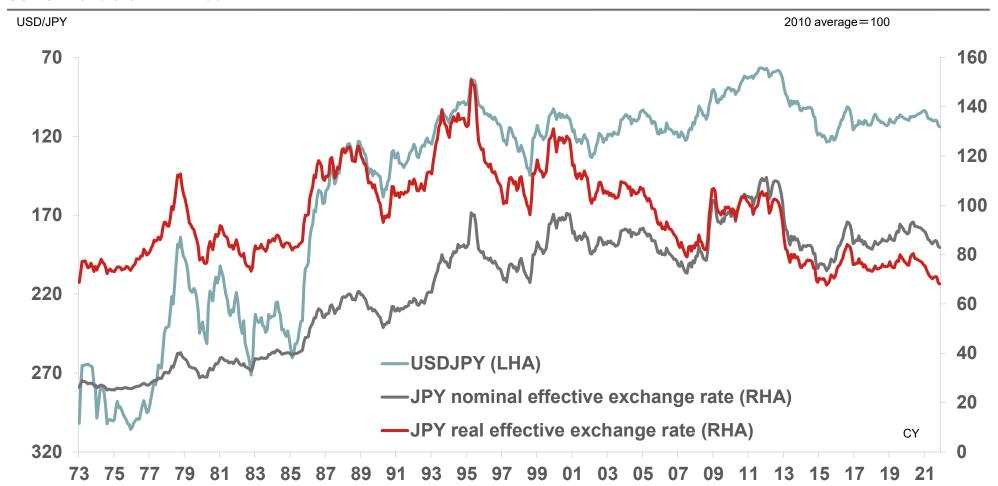
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## What matters is not only yen weakness

If the deterioration in terms of trade and depreciation of the yen keep feeding off each other, the concern is that the absolute gap in prices between overseas and Japan will grow larger

#### **USD/JPY** and the REER index



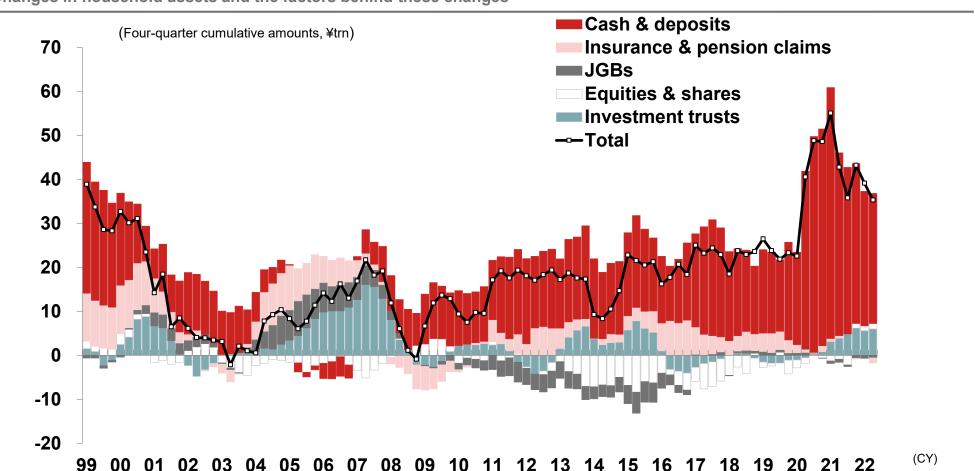
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# No sign of changes in asset preference of Japan's households



The Flow of Funds Accounts Statistics to date do not provide evidence of changes in asset preferences or capital outflows

Changes in household assets and the factors behind these changes





## Conclusion

Our conclusion is that the terms-of-trade shock that is currently confronting the Japanese economy is one that is likely to see interplay and synergies with the weakening of the yen and is therefore likely to form a kind of echo chamber that amplifies the effects of these synergies.



## **Appendix A-1**

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